

# Energy Efficient Water Heating – Review of the 2007 – 2012 EECA Program



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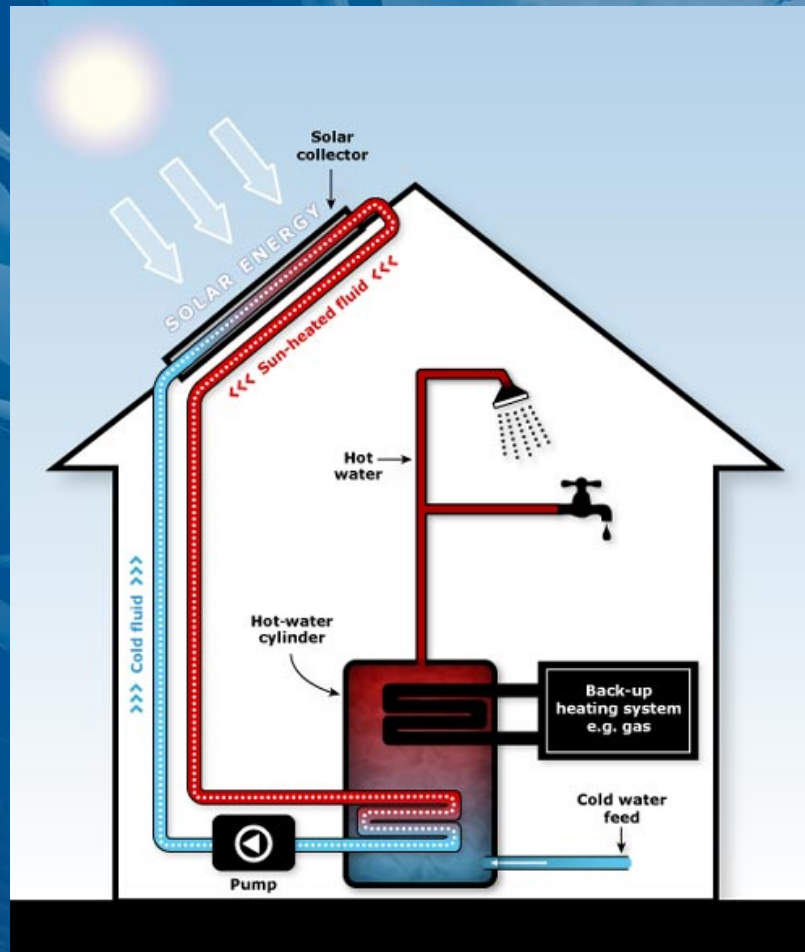
PROJECT SOLAR LTD

PERFORMANCE ANALYSIS OF RENEWABLE ENERGY SYSTEMS

# Water Heating Options

- Electric resistance
  - Storage
  - Instantaneous
- Gas
  - Storage
  - Instantaneous
- Solar
- Wetback
- Heat-pump water heater
- Pellet / Coal / Woodchips
- Solar PV?



















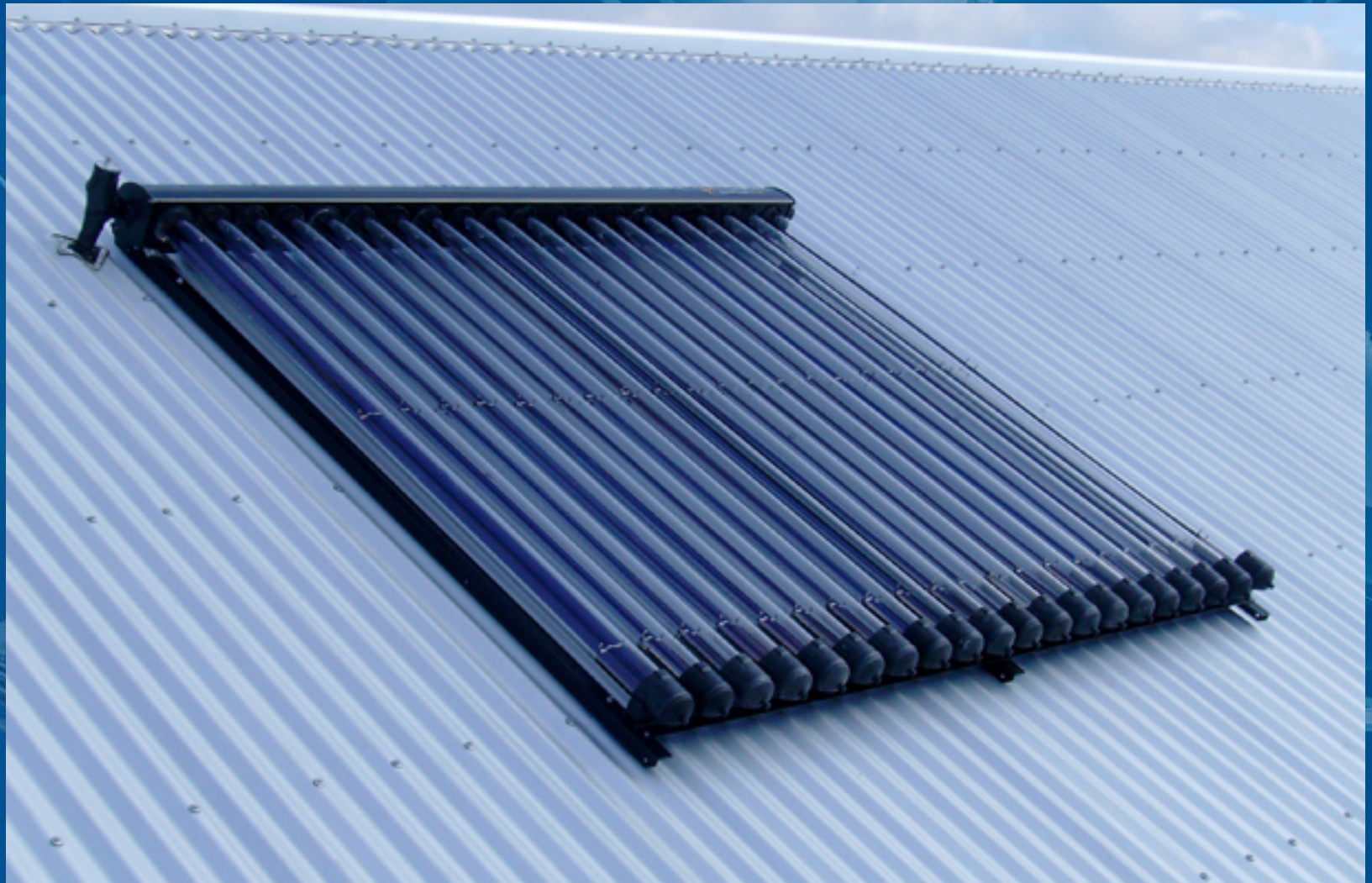


















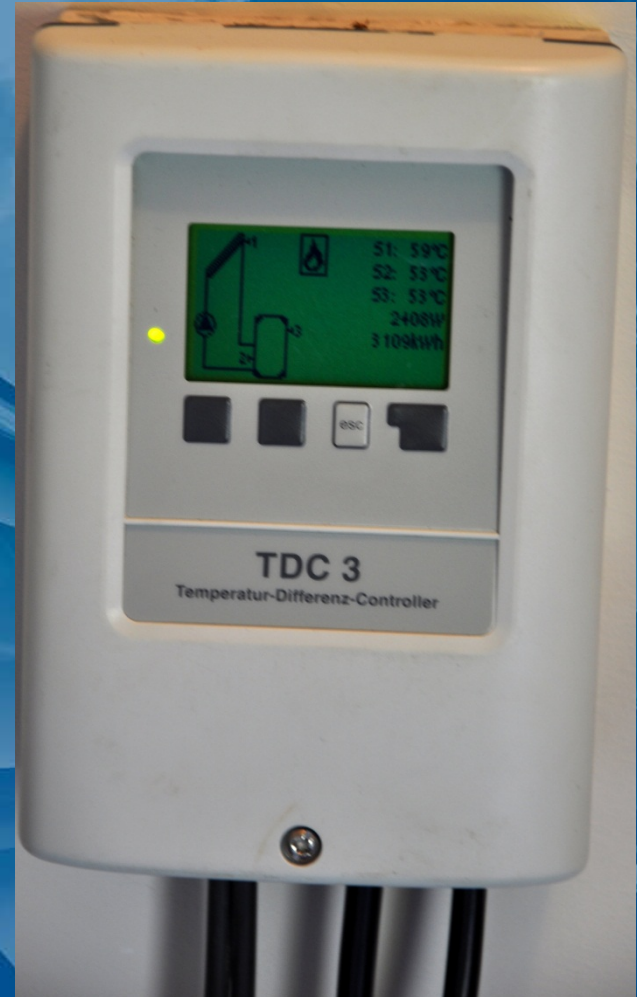










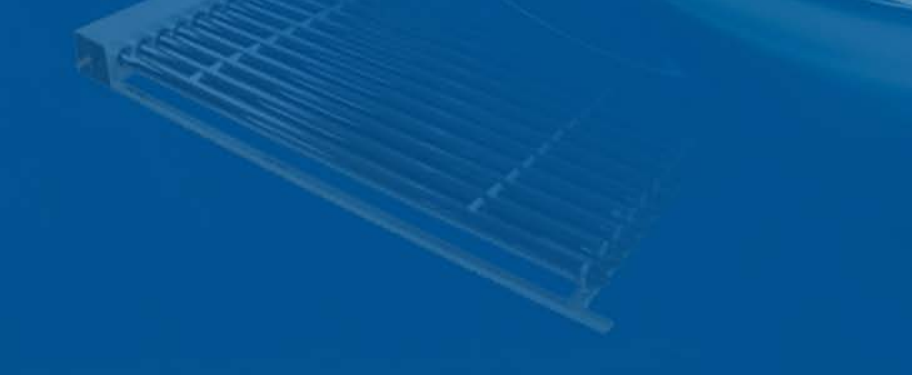
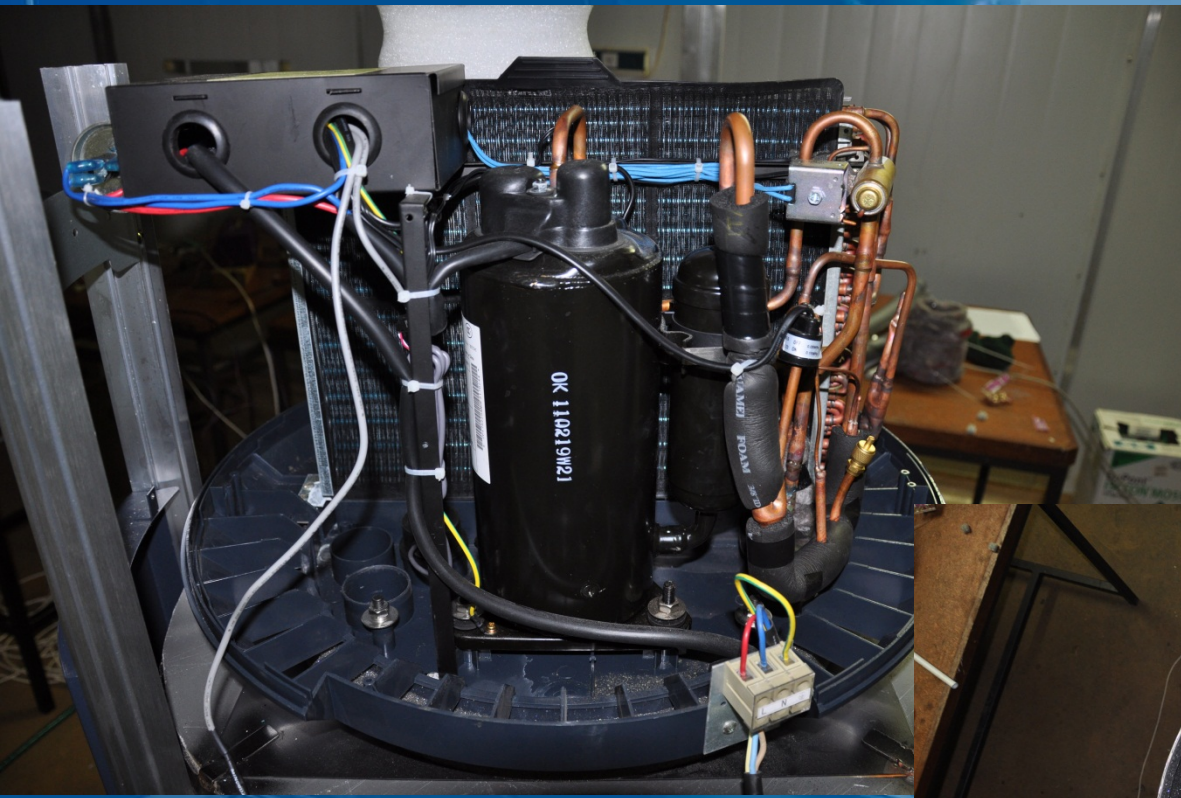










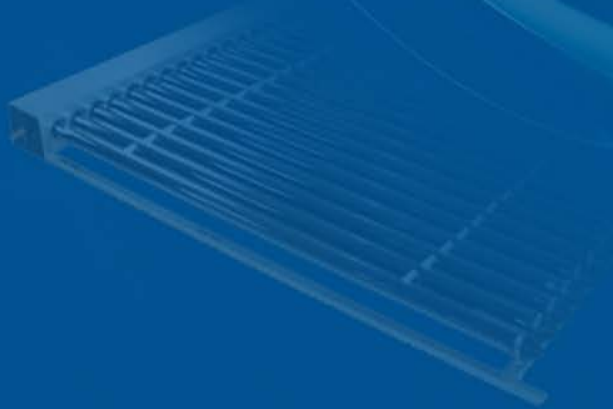






# Solar Policy – International

- Compulsory in Israel and Spain
- China has is the world's largest SWH market. 30 Million households.
- Subsidies in Germany, Austria, Sweden, the Netherlands, and France
- Aim to reduce GHG emissions, need for more generation plant
- All OECD countries have some Govt support for Solar.
- IEA in July this year encouraged all OECD nations to increase funding for SWH





# Solar Policy - Australia

- Excellent solar resource
- Industry developed from CSIRO research in the 1950's
- Large export industry developed, based around 'packaged systems'
- Water heating 28% of home energy use
- Subsidies based on REC's, now called STC's.
- Vary in value, but rebates have at times meant nearly free systems
- Only about 5% market penetration
- Very high administrative burden on companies
- No auditing of installations
- Lack of innovation in the market
- High component turnover rate
- Cheap night rate electricity tariffs

# Solar Policy - Australia

- Solar Electric (PV) market based on Feed in Tariffs
- 10 fold increase between 2009 – 2011
- 2.3% of total electricity production
- Mandatory RE Target of 20% by 2020
- 4 solar plants to produce 1000 MW of electricity
- \$1.6 billion in Govt Subsidies
- Scaling back of FIT in 2012
- Removal of GFC stimulus for SWH in 2012
- STC value has dropped from over \$40 to around \$20 by 2012
- Legislation in place to phase out electric water heating, but not enacted.



# Solar Policy - NZ

- Generally good solar resource
- \$500 subsidy from 1978 – 1982. Poor system performance.
- Initially \$300 subsidy towards a loan from 2002
- 4 main companies. Three products manufactured in NZ
- Steady increase in imported product from 2003
- 45% pa growth rate in the Industry from 2003 – 2006
- EECA working in partnership with the Solar Industries Association
- Had to belong to the SIA to get EECA Grants
- Building consents required, but not widely practised
- Generally no Standards for systems



# EECA SWH Program

- Began late 2006
- Support Agreement Greens / Labour
- 4 P's
  - Price
  - Perception
  - Plumbers
  - Performance
- 'step up' in systems being installed
- Solar as 'RE Flagship'
- Target of 500,000m<sup>2</sup> installed over 5 years (to 2012)
- Initial phase of 'Distributed Generation' system of the future
- Lessons learnt useful for future Programs – eg PV
- 5 year programme
- \$15.5 million for first 3 ½ years
- 15,000 – 20,000 systems to be installed by 2010





# EECA SWH Programme

## Perception

- Introduction of AS/NZS2712:2002
- Independent information to guide consumer decision making
- Encouraging use of solar on Govt building including schools
- Motivation of demand through promotion / advertising etc
- Development of case studies

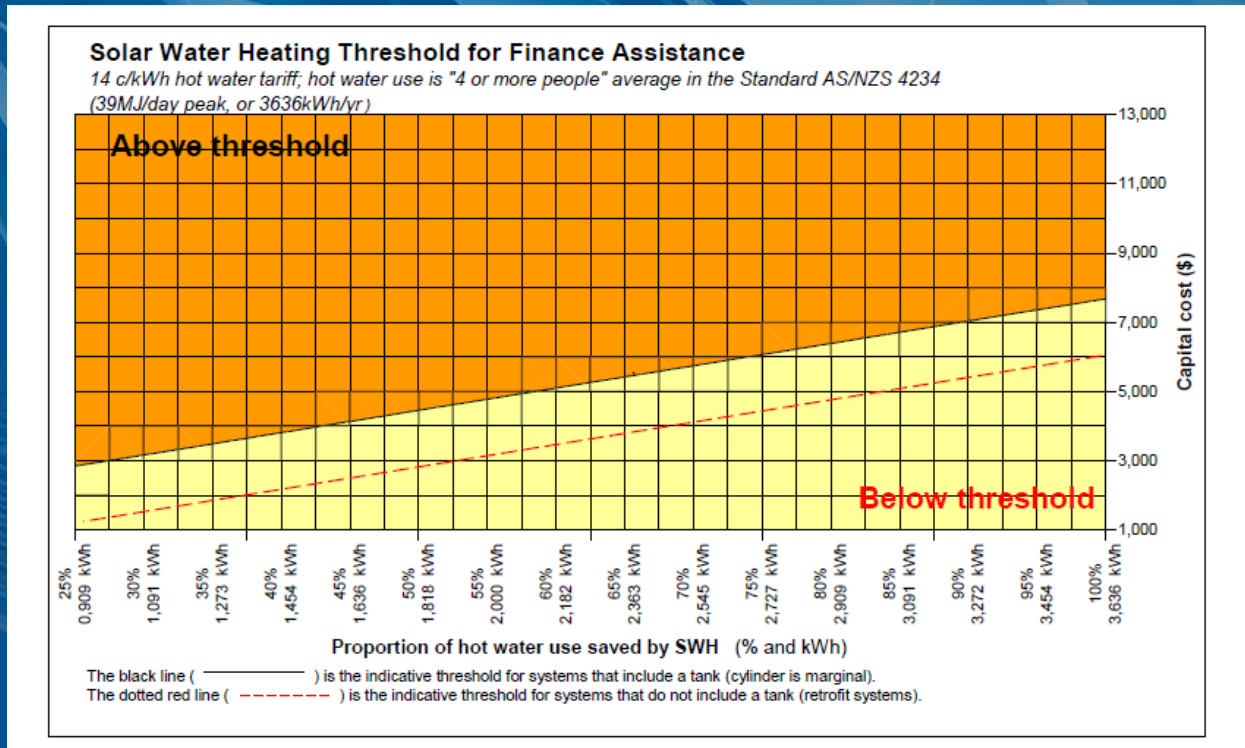
## Performance

- Introduction of modelled energy savings to AS/NZS4234:2007 (DR)
- Apples for Apples comparison

# EECA SWH Programme

## Price

- Considered too high
- Use of the Threshold for Financial Assistance
- Based on modelled energy savings





# EECA SWH Programme

## Plumbers

- Introduction of Unit Standard Installation Course at Wintec
- Course subsidised by EECA
- Became required to get EECA Grant
- Industry provided some workshops / seminars
- EECA provided guidance on system design
- Auditing Programme of Installation

## Innovation Grant

- Contestable scheme with 50% subsidy
- Had innovation as objective
- Not for 'business as usual' installations
- Industry support applications welcomed
- Broad range of projects funded
- Up to \$100,000 available

# EECA SWH Programme

- Assistance for New Home Builders from May 2007
- Grants for Public Buildings up to \$50,000
- Technical Guide for Architects and Builders
- Guide to retrofitting to existing tanks
- Development of an Acceptable Solution under the Building Code (G12/AS2)
- BRANZ Monitoring Study of system performance and installation for 35 systems
- Support of the Association





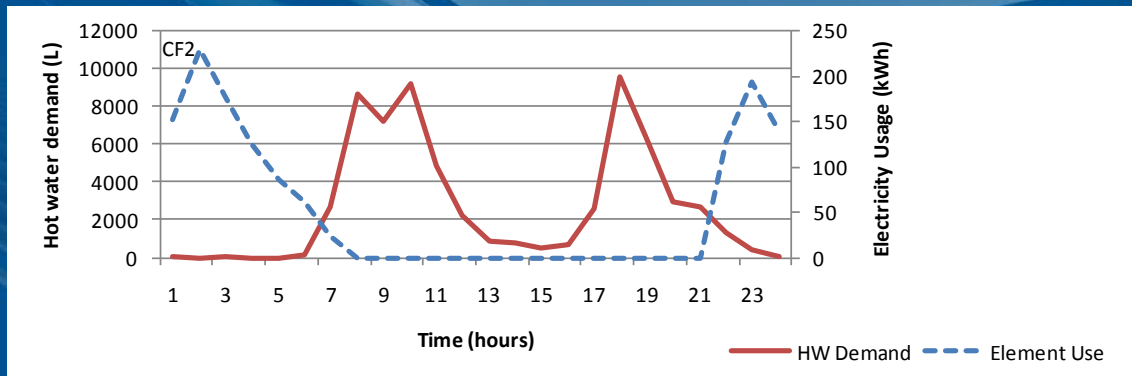
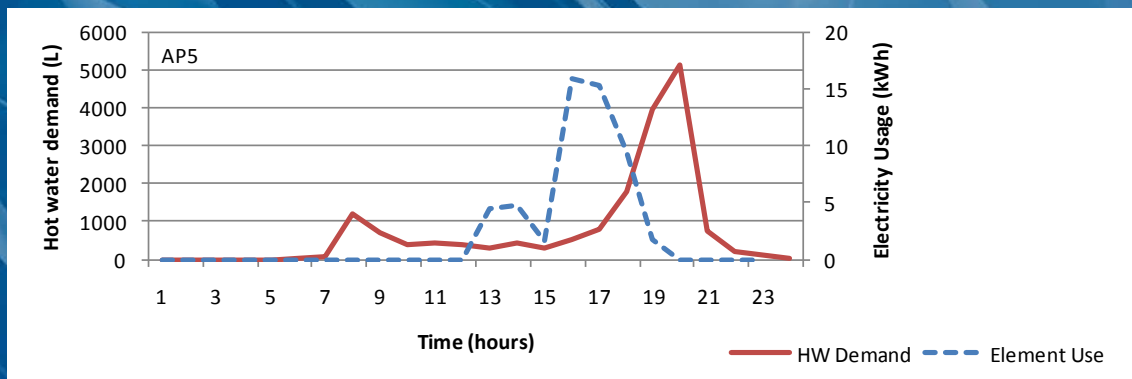
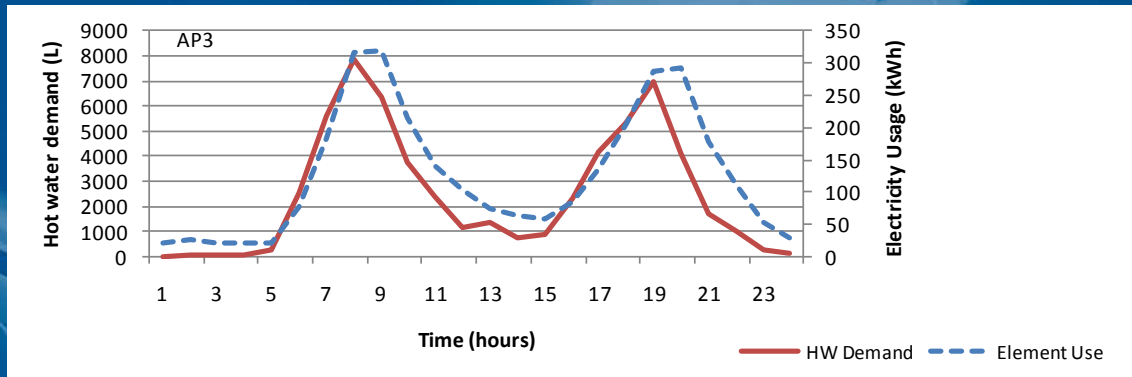






# EECA SWH Program

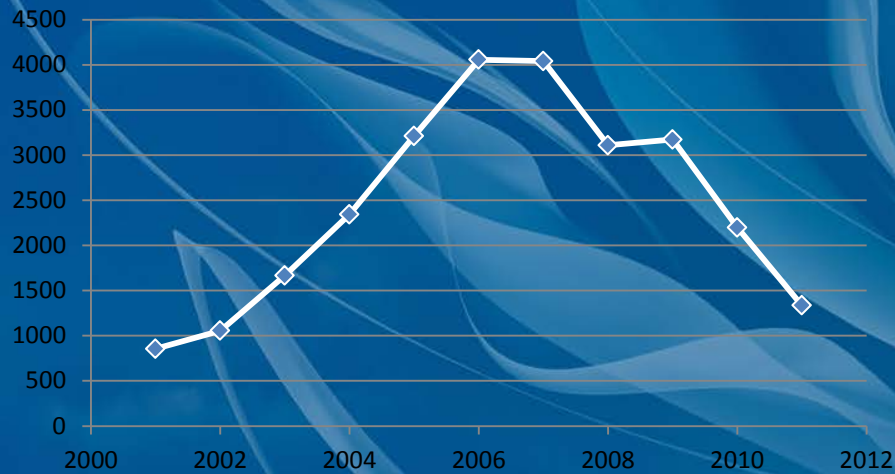
- Quality problems with the largest two suppliers
- Many Chinese evacuated tube collectors had poor performance
- Only one supplier could achieve the TFA to get Grant
- EECA and SIA fell apart
- GFC struck. Consent numbers collapsed
- G12/AS2 Version 1 released late 2007
- Heavy investment in testing / modelling / training throughout 2008
- SWH lack of cost effectiveness
- Grant based on compliance to Standards. \$1000 for all systems
- BRANZ Release the results of the monitoring study. 38% savings.
- HPWH had 52% savings





# EECA SWH Program

**Systems Installed\***



# EECA SWH Program

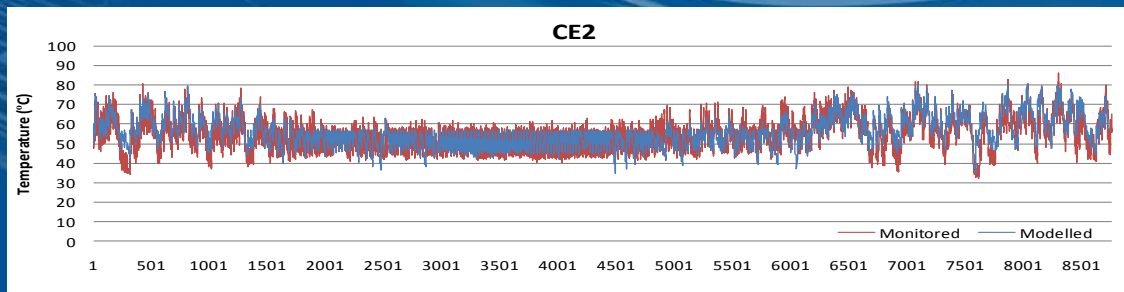
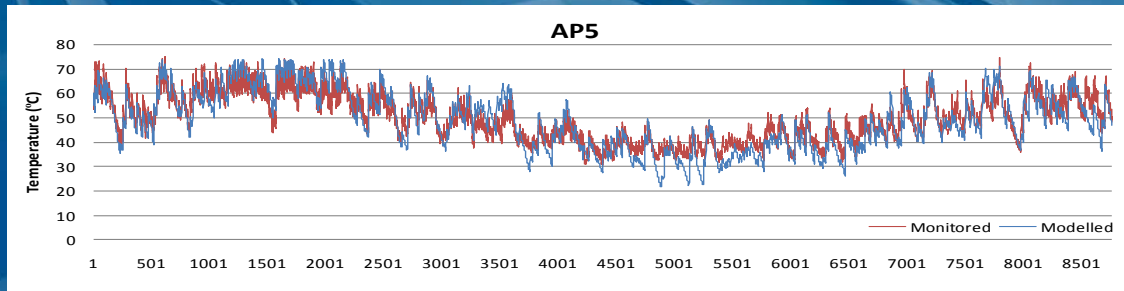
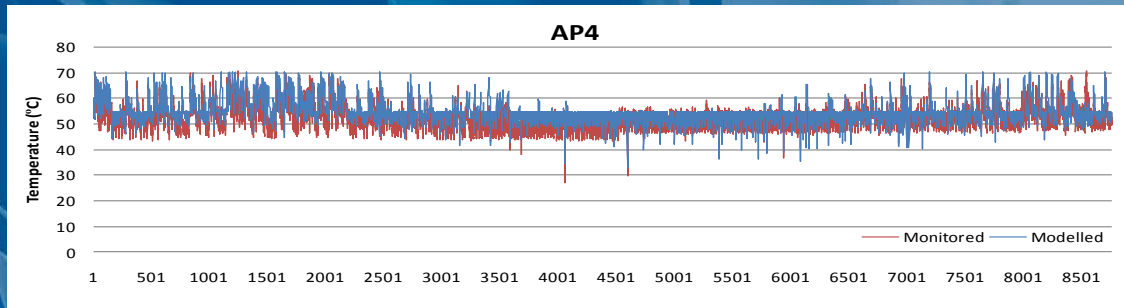
Improvements began to occur in 2009

- TFA abandoned Dec 2008 for \$1000 Grants
- Evacuated tube collectors were redesigned, retested, remodelled with improved performance
- Installation audits greatly improved
- Innovation Fund Projects underway. Up to \$100,000
- G12/AS2 revised
- Nelson City Council began a Solar Saver Scheme
- TRNSYS modelling of the BRANZ systems helped restore confidence in system performance
- Improved understanding in Industry of factors affecting energy performance of the systems.
- Change in collectors and tank configurations evident.
- Pool heating for Schools began to be subsidised

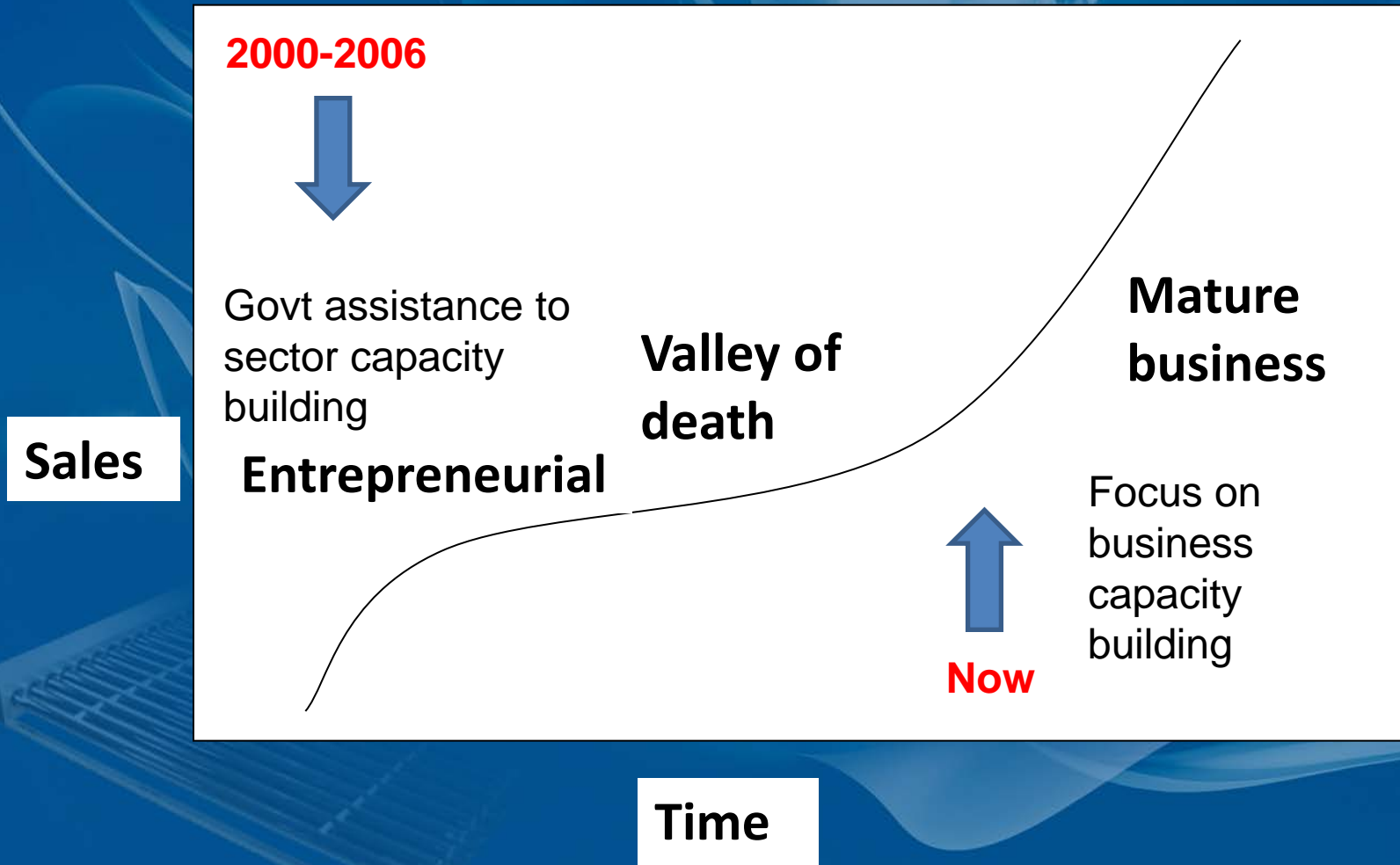


# Using performance information

- Accuracy of the performance information



# Business Maturity Profile





# EECA SWH Program

## 2010 - 2012

- Energy Star brought in for systems with 70% savings
- Grants of either \$500 or \$1000 (if Energy Star)
- Increased focus on warranties etc
- Some corporate involvement in Industry eg SolarCity, Meridian, WEL Networks, Vector.
- HPWH Pilot Trial / Study
- HPWH Test Methodology / Modelling
- Auckland Council began a Pilot aiming to install 250 systems
- Nelson CC announced the end of the Solar Saver Scheme
- EECA Scheme ended June 2012
- To be replaced with 'information provision on water heating'

# EECA SWH Program

## Key Points:

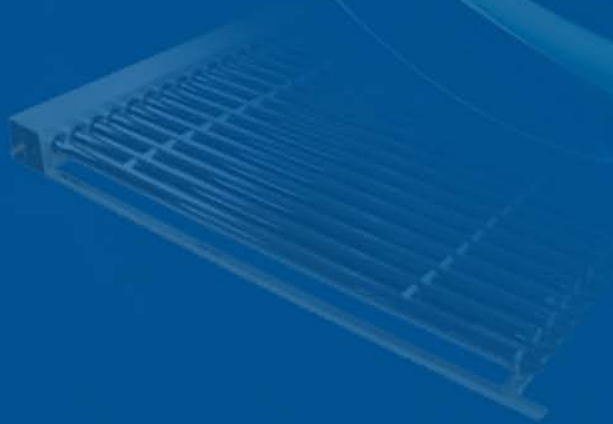
- Prices never dropped for the systems
  - Increased compliance costs reduced industry capacity
  - Regulation became excessive, especially at Council level
  - No economies of scale
- Industry today has excellent product range
- Vastly improved both performance and installation from pre 2006
- Poor guidance of consumer by EECA website
- On-going EECA support was becoming detrimental to Industry
- Total of 11463 EECA Grants issued
- Still very few systems with proven (monitored) energy savings
- On-going legacy issues, especially with Innovation Fund projects
- BRANZ Report and 'Rusty Panels' debacle continues to stunt growth



# EECA SWH Program

## Key Points:

- HPWHs never had the opportunity solar did
- HPWH affected by variable performance of multi-pass split systems
- Continued questions over durability



# Future of SWH

## Solar Association Customer Assurance Scheme

- Mark II
- Aims to provide ‘Assurance to the Customer’
- Based on:
  - Accreditation of Suppliers, Retailers, Installers
  - System Grading Scheme for Zone
  - Complaints Procedure linking back to Accreditation
  - Audit Program part of Accreditation
- Was being implemented prior to Budget Announcement
- System Grading Scheme has a strong focus on:
  - Durability
  - Low on-going costs
  - Performance through Design
  - Guidance of consumer for appropriate system design for location



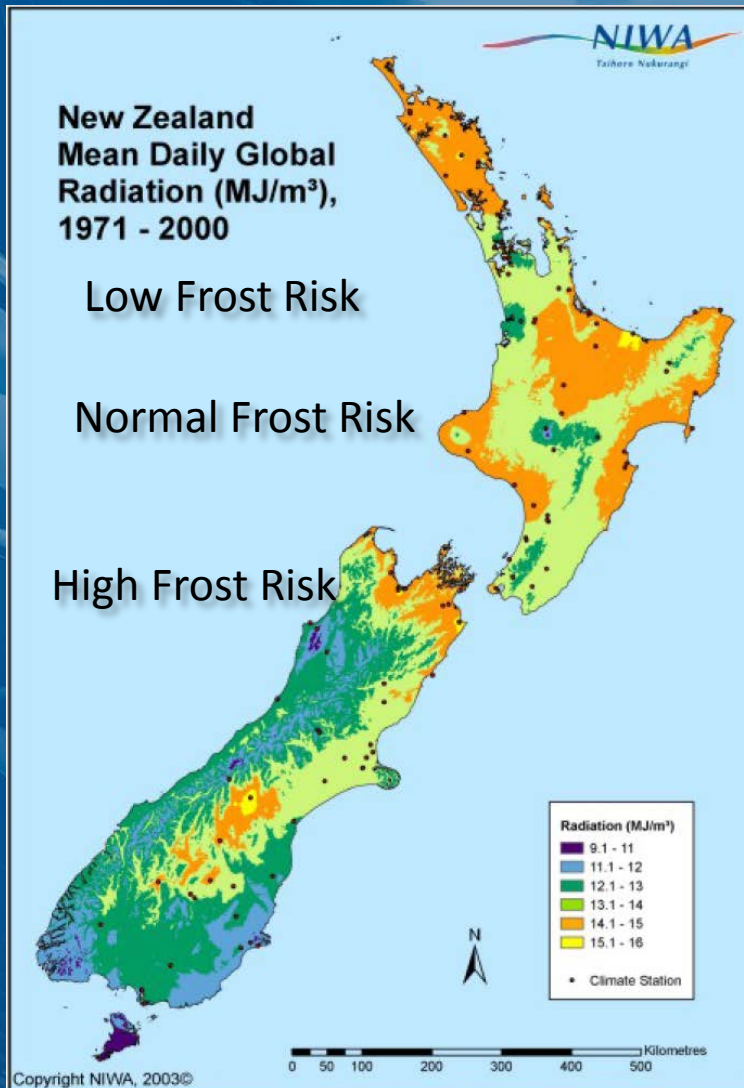


**New Zealand  
Mean Daily Global  
Radiation (MJ/m<sup>2</sup>),  
1971 - 2000**

Low Frost Risk

Normal Frost Risk

High Frost Risk



# Future of SWH

## Dept of Building and Housing

- Provide framework for the Building Code
- Performance based Code, not prescriptive
- Must show compliance with Code
- Acceptable Solutions (G12/AS2) one way of doing so
- Compliance with Standards is another AS/NZS3500.4\*
- No consents required from approx years end for existing WH installations
- Presents Quality Assurance Challenges for Industry
- Will result in price pressure for Industry
- Role of Association??





# Future of SWH

## Parliamentary Commissioner of the Environment

- Peak Demand drives investment in new generation
- Peaking plant Gas fired
- New Fossil Fuelled plants 'lock in' CO<sub>2</sub>
- Flattening peaks essential to integrate RE
- Solar performs worst when best needed
- Solar en mass won't flatten peaks, therefore not useful
- Recommends no tax or rates based funding for SWH
- HPWH have a role to reduce peaks
- Load shifting to night rates for Electric WH
- Recommends EECA improve information on WH options



# Future of SWH

## PCE Report – flawed approach

- There is already a system for reducing peak demand
- Smart Grid, based on smart meters should be more widely developed
- Report on the failure of the market model to provide price signals when the cost, and environ cost of electricity is high
- SWH in effect extend the Hydro system capacity
- Night tariffs only suit those with low HW demand, unless large tanks installed.
- Ignores gas HW heating
- Ignores solar / wetback synergy for carbon neutral WH
- Energy Savings major driver of Industry



# Future of SWH

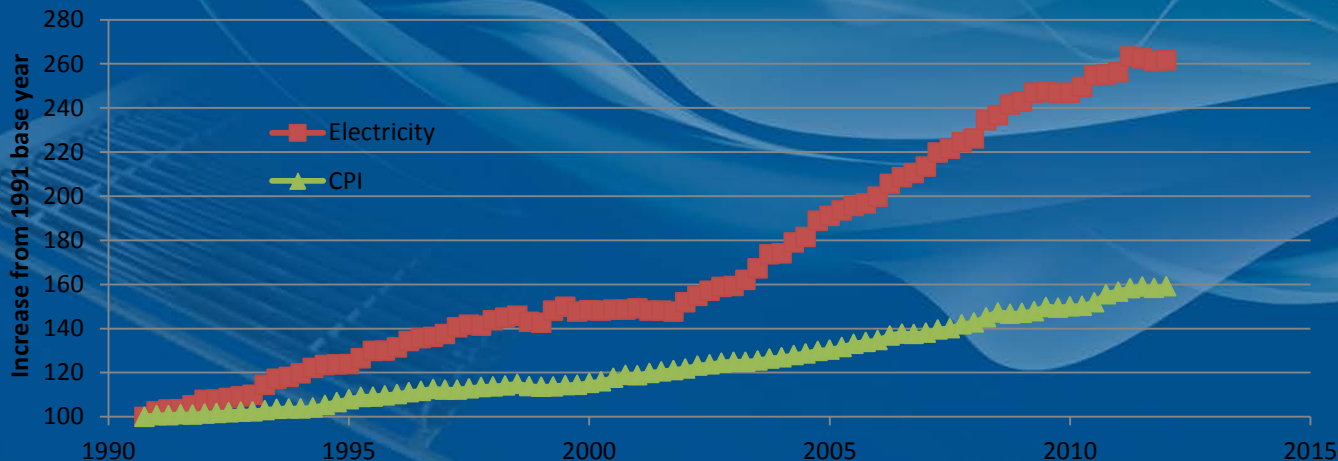
Fuel Poverty is increasing in NZ

Water heating an increasing proportion of energy bills

Affects families with children

Key need to help this group in community

**Cumulative increases in Electricity Prices and CPI**



# Future of SWH

## Role of Councils

- Social Responsibility
- Rates based Schemes
- Council Housing
- Rental Market is key
- SWH and HPWH should both be promoted
- Durability is as important as performance

## Role of EECA

- Support the Association and CAS implementation
- Transparent information about WH options
- Act as a conduit to the various Association sites



# Monitoring performance

- Online monitoring:
  - Uses a 'cloud' server to gather and analyse data in real-time
  - Online flash based graphics provide instantaneous results
  - Has automated fault recognition / response
  - Installed at SkyCity
  - Accuracy??



# Future of SWH

Key Challenge is to maintain the advances achieved under the EECA Scheme in this new environment.

